

ISSUE 10 | JULY 2023

NEO-BILITY

A J i o - b p P U B L I C A T I O N



**YOU
INNOVATE
WE
CELEBRATE**

Jio-bp celebrates the accomplishments
of ARBA 2023 winners.



Message from **CEO'S DESK**

Jio-bp's Chief Executive Officer, Harish C. Mehta reflects on the past quarter and talks about the exciting times ahead.

DEAR COLLEAGUE,

The last three months have been exciting for Jio-bp. We celebrated our 3rd Foundation Day and as I write this message, a video message showcasing how we are disrupting Indian mobility market has already received over 9 million social media views. Jio-bp should seek to disrupt the mobility market, whichever form it takes. This ties in with the RIL Chairman's expectation from us.

Coming back to our Foundation Day, it was a pleasure recognizing the very best of our performers and sharing special moments with the family members of our long service awardees. The event highlight – Fuel Economy Diesel – has already helped us recover 1.5% every day in first 50 days of launch. Growing fleet customers and strong testimonials on mileage benefits are testimony to the sustained customer belief in strength of our innovation.

Continuing their success story, EV charge points have more than doubled to 3000+. Aviation has continued strengthening foothold in key airports of Delhi and Mumbai. Convenience has

crossed 50+ outlet mark while CNG is touching 25 and rapidly growing. We have initiated freight aggregation with RIL group companies. And this list is long.

But, there is no magic wand. These are an output of our values. If rapidly growing charge points is about our **agility** in P&C and EPC, the new diesel launch is about our deep **customer focus**, new BUs have been about tremendous **ownership mindset** and anchoring all this around latest technology is driven by our **digital focus**. Moreover, we are giving **D&I** push to reinforce workplace environment and internalize the sensitivity.

While businesses deliver bottom-line performance, we have counted on the strength of support functions backing them up. Our HSSE team have won the Golden Peacock Award for Fuel Retail and Aviation. P&C and EPC Team have cut through the ad hoc maze of vendors to help streamline all our projects. Communication properties continue getting plaudits from both RIL and bp teams. ARBA awards are being well received. This is good but we must continue challenging our own standards.

As the monsoons clear and the country moves into the festive season starting with our 76th Independence Day, Indian mobility is set to grow rapidly. I urge each one of you to internalize our values, believe in our marquee customer value propositions and go all out to wow our customers.

Regards,
Harish C. Mehta

NOTE FROM EDITORIAL TEAM

Message from our team across
functions and businesses.

DEAR READERS,

In this issue we reflect on the past quarter,
events and success stories.

We thank everyone who contributed to this
publication, without whom there wouldn't have
been this newsletter issue.

As always, drop us a line at
corporate.communications@jiobp.com
with any suggestions on topics you would like
us to cover or things you like or do not like
about this newsletter. We are all ears!

We encourage binge reading!

Thanks,
Editorial Team
Neo-bility

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Reliance and bp commence production from third deepwater field in India's KG D6 block

Reliance Industries Limited (RIL) and bp p.l.c. recently confirmed the commencement of production from the MJ field, following testing and commissioning activities. The MJ field represents the last of three major new deepwater developments the RIL-bp consortium have brought into production in block KG D6 off the east coast of India.

The start of gas and condensate production from the MJ field follows the start-up of the R-Cluster field in December 2020 and Satellite Cluster in April 2021. All three developments utilise the existing hub infrastructure

for the block.

Together, the three fields are expected to produce around 30 million standard cubic metres of gas a day (1 billion cubic feet a day) when MJ field reaches peak production. This is expected to account for around one third of India's current domestic gas production and meet approximately 15% of India's demand.

Mukesh Ambani, chairman and managing director of Reliance Industries Limited said: "We continue to be proud of our partnership with bp that combines our expertise in

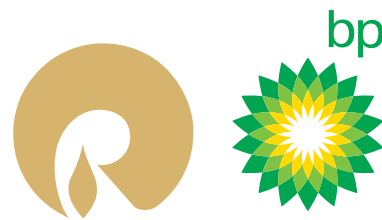
commissioning complex projects under some of the most challenging environments in the last few years. Alongside the other KG D6 fields, the MJ development truly supports the 'Make in India' and 'Energy vision' laid out by the Government of India."

bp chief executive Bernard Looney added: "By safely bringing these new developments onstream, RIL and bp are making an important contribution to meeting India's demand for secure supplies of gas. Our close strategic partnership with RIL now stretches back over 15 years and we are proud of how it continues to deepen – in gas, retail, aviation fuels and sustainable mobility solutions. Together we are helping to meet India's growing energy needs, bringing the best of each partner to create real value."

Discovered in 2013 and sanctioned in 2019, the MJ field is located in water depths of up to 1,200 metres about 30 kilometres from the existing onshore terminal at Gadimoga on the east coast of India.

MJ is a high Pressure and high Temperature (HPHT), gas & condensate field. The field will produce from eight wells and reach a peak gas production of around 12 MMSCMD gas and 25,000 barrels of condensate per day.

The development includes a new Floating Production, Storage and Offloading (FPSO) vessel – the 'Ruby' –



"We continue to be proud of our partnership with bp that combines our expertise in commissioning complex projects under some of the most challenging environments in the last few years."

to process and separate the condensate, gas, water, and impurities, before sending the gas onshore for sale. Condensate is stored on the FPSO before being offloaded to shuttle tankers for supply to Indian refineries.

RIL is the operator of the KG D6 block with a 66.67% participating interest and bp holds a 33.33% participating interest.

Discovered in 2013 and sanctioned in 2019, the MJ field is located in water depths of up to 1,200 metres about 30 kilometres from the existing onshore terminal at Gadimoga on the east coast of India.

3 Years of Jio-bp

Journey so far

While we continue to thrive, here's a recall of the important milestones

10 July

The journey starts!
2020



2020
November

Launch of electric vehicle (EV) battery swapping project



2021
April

Jio-bp starts its journey of additivated fuels



August

Birth of RBML Solutions India Limited (RSIL)

2021

2022
April

Launch of first compressed natural gas (CNG) facility.

February

Jio-bp commissions its first EV hub
2022



2021
October

Launch of first Jio-bp branded Mobility Station at Navde, Navi Mumbai

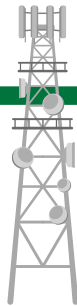
2022
May

Launch of first Standalone Wild Bean Café



2022
July

Continued Jio Tower servicing in challenging environment



November

New branding for Wild Bean Café

2022



2023
May



Jio-bp launches new diesel with International ACTIVE Technology
Jio-bp forays into the retailing of Compressed Biogas (CBG)



2023
March

air-bp Jio achieves record profit

Jio-bp commissions its first hydrogen refuelling Station

2023
June

Jio-bp opens 100 new Trans Connect Centres (TCC), doubling its footprint.



2023
July

Jio-bp crosses the 3000 mark for EV charge points



Bernadette Dsouza
Human Resource

Employee expression

"Jio-bp's journey is fascinating. We have the best talent and leadership that will propel us forward. I am truly proud to be a part of this great company."

Customer speaks

"After using Jio-bp's ACTIVE technology diesel, we have observed lower monthly fuel consumption. The same benefit is also being realised by others."

Ajit Kunkulol
Sai IGES Power,
Maharashtra



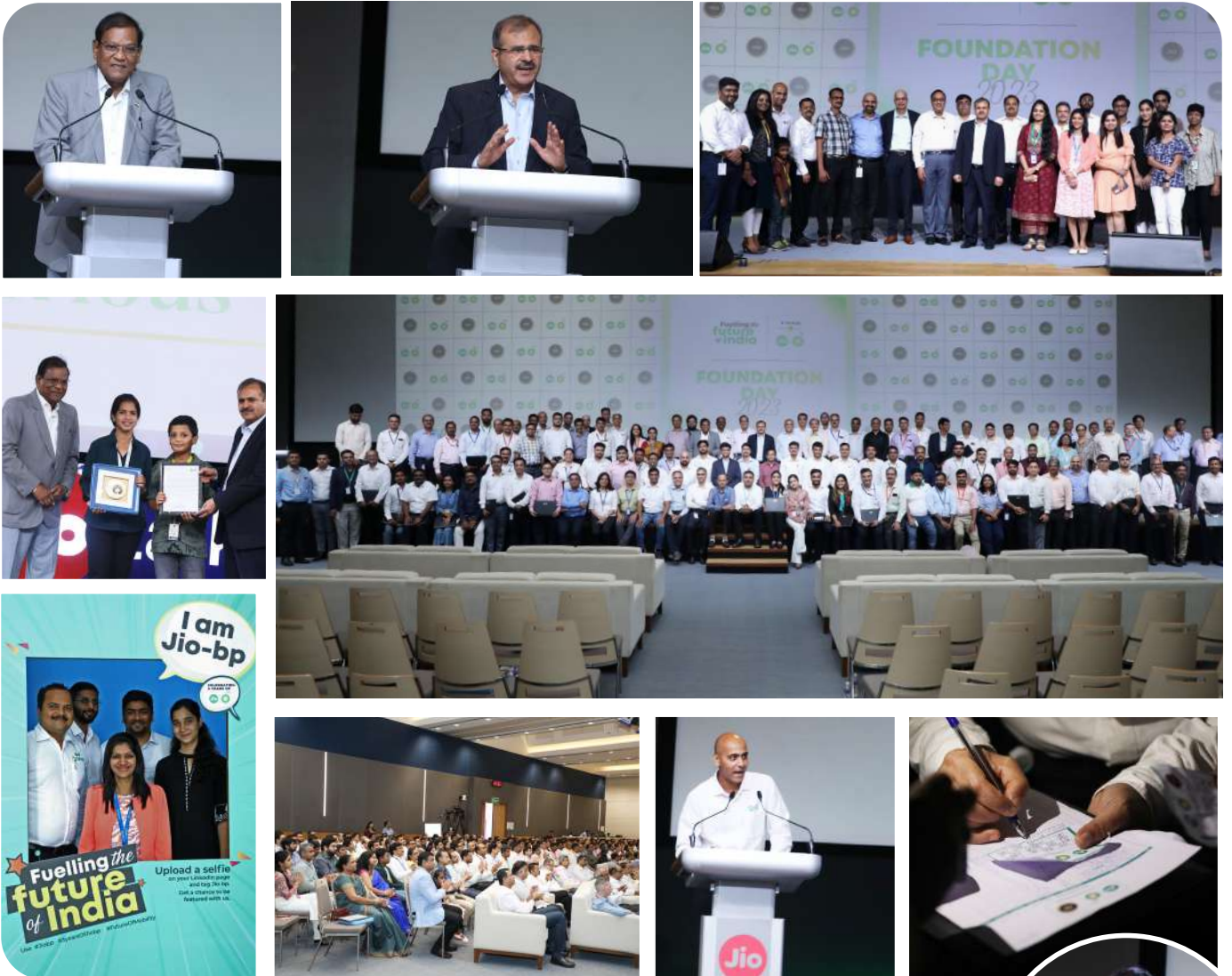
Vikas Goel
RelStar Distributor,
Uttar Pradesh West

Channel Partner story

"Team Jio-bp has been very supportive and is closely connected with us right from the inception. They are extremely approachable and are willing to hear us out."

3 years
of fulfilling experiences

CELEBRATING 3 years of Jio-bp



3RD ANNIVERSARY CELEBRATIONS

Jio-bp celebrated its third anniversary on 10 July 2023, with a grand event at Reliance Corporate Park (RCP), Navi Mumbai. The event was graced by the senior leadership of the organisation, along with attendees from head office and field. Long service and Annual RBML Business Awards were also extended during the event, commemorating the achievements and dedication of the Jio-bp family. The occasion was made more special by the presence of the family members of the employees. While many attended the event at RCP, the larger Jio-bp family became a part of it through virtual participation.



Glimpses from the foundation day celebration

EMPLOYEE ENGAGEMENT THROUGH INTERESTING GAMES



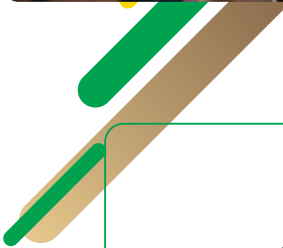
An interesting Tambola game was conducted during the event, which was highly engaging. However, the uniqueness of the game was that every number called out was related to some Jio-bp milestone, making it not just engaging but informative as well. Employees and their families also received gift coupons on their wins.



21



06



45





ANNUAL RBML BUSINESS AWARDS 2023



01

FIELD AWARDS

RISING STAR (ASR / AM / TSM)

North - Amit Tiwari
East - Abhilash Mohanty
West - Aditi Sharma
South - Prasad Waghmare

RISING STAR (NDM)

Winner: Shubham Jaiswal (Punjab)
1st Runner Up: Riya Banerjee (West Bengal)
2nd Runner Up: Rajesh Lokesh (Karnataka)

RISING STAR (FaaS Field Executive)

Winner: Manohar Shekhawat
(Mumbai Region)
1st Runner Up : Chandrashekhar Yadav
(Delhi Region)

RISING STAR (KAM)

Winner: Kautuk Soni (Gujarat North)
1st Runner Up: Tara Beig (Karnataka)

RISING STAR (Field Engineer)

Winner: Bhavesh Vyas (Gujarat South)
1st Runner Up Kumar Kritivardhan
(Jharkhand)
2nd Runner Up: Rakesh Shetty
(Karnataka EV)

RISING STAR

(State Maintenance Manager)
Winner: Sanjeev Saxena (Haryana)
1st Runner Up: Manthan Shah
(Gujarat South)
2nd Runner Up: Anpazhagan Marimuthu
(Karnataka)

GOING THE EXTRA MILE

(State Engineering Planner)
Winner: Srikanth Gattineni
(Andhra Pradesh & Telengana)
1st Runner Up: Nishank Shekhar
(North Region)
2nd Runner Up: Kallesh B Manjunath
(Karnataka)

GOING THE EXTRA MILE

(State Operations Manager)
Winner: Saurabh P Gupta
(Uttar Pradesh East)
1st Runner Up: Krishna Roy (Odisha)
2nd Runner Up: Gaurang Srivastava
(Madhya Pradesh)

GOING THE EXTRA MILE

(State Project Manager)
Winner: Anil Sood (Madhya Pradesh)



1st Runner Up: Surendra Kumar Singh
(Haryana & Delhi)

2nd Runner Up: Sahil Aggarwal
(Delhi & Haryana EV)

RISING STAR (Mobile Fuelling)

Winner: Virendra Singh Bisht
(Gurgaon Region)

1st Runner Up: Chittaranjan Khatoj
(Bhubneshwar Region)

2nd Runner Up: Ravi K Bhut (Vadodara
Region)

GOING THE EXTRA MILE

(State Business Development Manager)

Winner: Ankit Parashar (Madhya Pradesh)

1st Runner Up: Ajay Singh (Maharashtra 2)

2nd Runner Up: Sainik Chakraborty
(West Bengal)

**RISING STAR (EV City Business
Development)**

Winner: Rajesh Nimmagade (Hyderabad)

1st Runner Up: Mukesh Makwana
(Ahmedabad)

RISING STAR (EV Real Estate and Alliance)

Winner: Pratik Verma

GOING THE EXTRA MILE

(EV City Operations)

Winner: Rushabh Dalal (Delhi NCR)

1st Runner Up: Prakash Mahale
(Karnataka)

RISING STAR (Aviation Fuel Executive)

Winner: SK Miraj Hussain (Ranchi)

1st Runner Up: M Raja (Madurai)

2nd Runner Up: Utkarsh Jadhav (GHIAL,
Hyderabad)

BEST PERFORMING AFS

Winner: AV Surya - GHIAL

1st Runner Up: Gautam Saha – Goa

2nd Runner Up: Kunit Kumar – Raipur

BEST PERFORMING STATE

Winner: Atul Kawale – Rajasthan
and UP East

1st Runner Up: Aditya Yadav
– Gujarat North

2nd Runner Up: Pankaj Singh
– Madhya Pradesh

BEST PERFORMING REGION (EV)

Winner: Pratik Joshi – South Region





02 JURY AWARDS



ARBA INNOVATION

Winner: Media enabled IN DU POS system by Digital Team
Team of Ketan Sonawane, Bhavna Garg, Deepak Kathiriya

1st Runner Up: Indigenization of manhole cover by P&C Team
Team of Sandeep Gorle, Jignesh N Shah

2nd Runner Up: Plastic reinforced Bitumen mixture for driveway by Fuel Retail Team
Team of Subhomay Rudra, Manthan Shah and Suhas Deshmukh

ARBA CUSTOMER FIRST: EXTERNAL

Winner: Dealer Motivation by Fuel Retail and FC&A Team
Team of Piyush Shah, Ravisankar Akella, Nilesh Bangur, Rajesh Pujara, Saurabh C Agarwal, Smita Beohar, Manish Ladda and Mahadevan N

1st Runner Up: Water Contamination management and Process digitization By Aviation Team
Team of Pavan Annamaraju, Deepak Jadhav, Debashish Roy Sharma, Nishant Shah, Manisha More, Milind Bhakte and Deepak Kathiriya

2nd Runner Up: (Joint) Curbing tobacco usage at Mobilty Stations by Fuel Retail and New Plaza Operating Model by Convenience Team
Team of Suhas Deshmukh, Aditya Yadav, Pankaj Singh, Nikhil Zanvar, Dinesh Vangani, Sanjay Kaushik from Fuel Retail;
Team of Ujjwal Gaur, Rakesh Chanana, Sandeep Nagpal & Pradeep Guha and Paul Warren from Convenience Team

ARBA CUSTOMER FIRST: INTERNAL

Winner: Future is You, Belt Your Life and Her Story Campaign by Corporate Communications Team
Team of Aritra Chakrabarty, Pratiksha Thakur

1st Runner Up: Total Pay Statement in ESS by HR Operations Team
Team of Dilip Desai

2nd Runner Up: Field Force Immersion Program by L&D Team
Team of Sarang Nirmal, Sameer Goyal, Anand Ghanshyam, Yogesh Malik, Sandeep Joshi

ARBA Inspiration

Winner: Anant Tandon for pursuing Executive Education from Kelloggs
1st Runner Up: Sanjay Kumar for his contribution to Bhojpuri Music



2nd Runner Up: Priyam Baheti for her Chess and Meditation Skills

ARBA Diversity Champion

Winner: Jio-bp Cares .. our CSR program with endeavor to make our Mobility Stations a beacon of goodwill for the surrounding community by FC&A and COS Team

Team of Harishit Garg, Jayanthi Pillai, Ritu Bhojak, Durgesh Kashyap

ARBA ABOVE AND BEYOND

Winner: G Srinivas Rao (Convenience)

1st Runner Up: Durgesh Kashyap (COS), Saiprasad V (EPC)

2nd Runner Up: Rakesh Choudhary (Fuel Retail), Surendra D Gupta (FC&A)

ARBA HIGHLIGHT OF THE YEAR

Winner: HSD Fuel Economy Development & Deployment by Marketing and Fuel Retail team

Team of Arun Kumar, Rajat Rai, Rajesh

Velodi, Prashant M Sharma, Kartik Gangwani, Vikas Sharma, Yogesh Malik, Binoy Muralidharan, Durgesh Kashyap, Pratiksha Thakur, Jignesh N Shah, Sudesh Salian, Manish Ladda, Surender Addagarla and Dhruva Chandrie.

1st Runner Up: Exemplary Aviation Business Performance by Aviation Team

Team of Debashish Roy Sharma, Paranthaman Gana, Rajeev Barman, Pavan Annamaraju, Arpan Bhattacharya and Prasad Ayyakad

2nd Runner Up: Launch of Compressed Bio Gas (CleanNGreen) Business by Gases, EPC and P&C Team

Team of Abhishek Gupta, Navneet Tiwari, Mihir Choudhary, Kartik Gangwani, Rajesh Velodi, Amar Jha, Ajit Singh, Sai Veerubhotla, Alka Parmar, Hemchandra Joshi, Karthikeyan V, Sachin Shintre, Vikalp Mathur, Shreeram Mandlekar, Jignesh N Shah, Rama Gummalla, Sushil Kaushik, Murthy Vakkalanka and Sanjay Pandita.



SNAPSHOTS

Revisiting the last quarter

CULTURE

National Fire Service Week Observance - 2023

Jio-bp observed Fire Service Week from 14 to 20 April this year in each business, remembering the lives lost in the devastating fire and explosion in cargo ship SS Fort Stikine at Victoria Dock of Bombay Dock on 14 April 1944. It was observed by organizing a weeklong educational and motivational program on fire prevention measures, trainings, drills, and rehearsals to demonstrate the preparedness to combat emergencies. Some activities conducted during Fire Service week were online quiz, displaying of banners in the field, training of inspection, maintenance and operation of fire extinguisher and mock drills.



Pride Month Campaign #FreedomToBe

This year, Jio-bp celebrated Pride Month through a specially curated month long campaign around creating an inclusive and talent driven culture. The campaign included engaging articles, leadership voices, enlightening stories and much more.



Jio-bp steps towards creating a vibrant work culture

Jio-bp leadership team engaged in a day long workshop with Matangi Gowrishankar, a Strategic Advisor on the theme of cultural change in Reliance Corporate Park (RCP) on 3 July 2023. The workshop was etched with engaging dialogues and inspiring conversations around building a vibrant culture and work environment.

World Environment Day : Tree Plantation drive

This World Environment Day, 5 June, thousands of passionate hearts at Jio-bp came together to support one vision, Plant4Life, Reliance Foundation's endeavour towards mitigating climate change.

In a grand event at Navde Mobility Station, tree plantation ceremony was held in the presence of Jio-bp CEO, Harish C. Mehta, wherein he also distributed saplings to customers and staff. He later inaugurated the solar panel system at the mobility station. All delegates visited the newly curated kiosk for Bhoovedyam, an organic manure.



~ 13500
tree saplings in

1300 mobility stations,
19 warehouses **18** regional offices



SNAPSHOTS

GROWTH



Jio-bp launches new diesel that offers saving of INR 1.1 lakh per truck annually

High performance fuel at base price for the first time in India

Jio-bp in its quest to revolutionise the fuel industry and meet the changing needs of customers, unveiled its highly anticipated ACTIVE Technology diesel on 16 May 2023, through a grand event in Navde Mobility Station. The new additivised diesel is available at all Jio-bp outlets. It offers significant benefits to truckers, including up to 4.3% fuel economy, resulting in potential savings of up to INR 1.1 lakh per vehicle annually.



To promote the ACTIVE Technology diesel and boost sales, Jio-bp launched an extensive campaign that focused on various aspects of the fuel's advantages. A robust digital strategy was employed to amplify the message, utilizing interactive content on the website, engaging the audience through social media with real-time updates and testimonials, and running ads on Facebook, Google, YouTube, and WhatsApp. This digital amplification resulted in an impressive 272 million impressions, 106 million reach, and 3.1 million clicks.

A multipronged campaign rollout

Phase One

Efficient onboarding and channel partner empowerment

Jio-bp set the wheels in motion with a swift and seamless onboarding process for channel partners. In just 8 days, 21 meetings were conducted, led by the Regional Heads, resulting in an impressive turnout of over 1600 partners.



Phase Two

Connecting with prominent diesel customers

Recognizing the importance of customer engagement, Jio-bp organized over 90 meets across major transport hubs in 19 states. During these meets, more than 7300 prominent diesel customers were introduced to the ACTIVE Technology diesel. With a comprehensive overview of A-R-T (ACTIVE Technology, RSP Scheme, Trans Connect Scheme), customers were inspired to choose Jio-bp's diesel.



Phase Three

Trailblazing with highway engagement vans

Pioneering the way in the petroleum retail industry, Jio-bp introduced the innovative concept of highway engagement vans. These mobile platforms brought the campaign directly to customers on the highways, creating opportunities for face-to-face interactions. The initial pilot rollout of these vans

garnered immense enthusiasm from patrons who shared compelling testimonials, showcasing their loyalty and unforgettable experiences.

The strategic spread of highway engagement vans across more than 2000 locations in 19 business states within just one month's time significantly intensified the campaign's reach. The success of this initiative, combined with the effective channel partner onboarding and customer connect drive, resulted in a notable resurgence of diesel sales.



SNAPSHOTS

First CBG station inaugurated in Jamnagar



What's the big News?

Jio-bp forayed into retailing of Compressed Biogas (CBG) with the launch of its first CBG facility on 22 May 2023 at Motikhawdi Mobility Station, Jamnagar.

Marketed under the product brand name "CleanNGreen", the station will offtake 100% production of Reliance Industries Limited (RIL) CBG plant at Jamnagar. It is being retailed with end-to-end automation systems to ensure the Jio-bp promise of 100% quality and quantity (Q&Q) assurance. This pioneering CBG plant (bio digester) is first in the line of 600 plants planned across the length and breadth of India for RIL's waste to energy initiative. The byproduct from the bio-digester plant is processed to create rich organic manure under the brand name "Bhoovedyam" for helping country's farming community.



Introducing Motikhavdi, Jio-bp's flagship Mobility Station



With the addition of BioCNG, Motikhavdi has the unique distinction of being not just Jio-bp's but the country's only retail outlet with all the energy offerings under the same umbrella. Alongside BioCNG, this flagship station offers EV charging, Additivised MS, Additivised Fuel economy claim HSD, and H2. Built with an eye on the future, Motikhavdi is an ideal example of the fueling infrastructure required for serving India's rapidly growing energy transition.



**Touches
3000
mark**

**for electric vehicle
charge points**

Jio-bp pulse reached the incredible milestone of 3000 electric vehicle (EV) charge points last week. We are now present at 157 locations across India.



Trans-Connect expands its footprint



Jio-bp opened 100 new Trans Connect Centres (TCC) across Pan India on 16 June 2023 in the presence of Jio-bp CEO, Harish C. Mehta. The 100 new TCCs were on board in a record 30 days through concerted efforts by the field team ably guided by the leaders.

With 88 TCCs already active, in one single day, the total number of TCC channel footprints more than doubled, creating a record in the industry.

This was a true representation of Jio-bp's leadership vision and the team spirit of the organisation. Trans-Connect is a Fleet Management Program for commercial vehicle fleet owners which improves operational efficiency and reduces costs through a host of value propositions such as complete control over vehicles, control over finance, route planning etc. Hence, expansion of TCC channel will make us reach closer to our fleet customers and positively augment our sales volumes, creating win-win growth for all our dealer outlets and new franchisees alike.



Jio-bp Freight4U kick-starts new pilot project

Freight4U, Jio-bp’s logistics business, kick-started its new pilot project. This pilot is aimed at offering reliable and seamless logistics movement for the Reliance Group of companies.

As part of the pilot, 100+ shipments have already been moved for Jio-bp EPC and Relstar requirements. The onboarding process is underway for other group companies like Reliance Brands (RBL), Reliance Petchem, Reliance Jio-Infocomm Limited (RJIL), Reliance Retail and Alok Industries. With the success of the initial pilot of load-matching, the Freight4U team is charged up to deliver the best of services to these partners while they continue to bring in value through Diesel sales.



Fuel4U reaches new heights

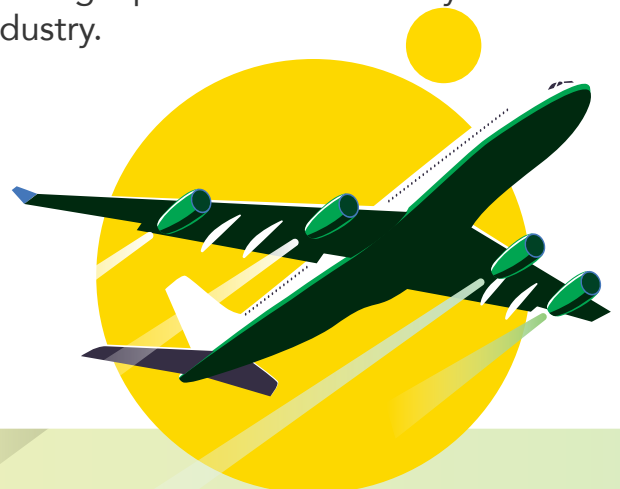
In June 2023, the mobile fueling business achieved record numbers in private sales, which include non-transport segment sales outside Reliance Group of Companies, representing a remarkable recovery of 102% compared to January 2022.

air bp-Jio awarded contract to supply Aviation Turbine Fuel to Air India Group

air bp-Jio announced that they have been awarded the contract to supply Aviation Turbine Fuel (ATF) to Air India Group across 9 airports for a twelve month period. Under the contract, air bp-Jio will be refuelling flights of Air India, Air India Express and AIX Connect across the awarded stations.

In addition to this, air bp-Jio will also be refuelling Air India Group flights at 4 locations in South India where it offers assistance for storage and into-plane operations (hospitality) to third party supplier who have won the Air India award.

This is significant award for air bp-Jio as it allows a platform for growth while providing stability during a period of uncertainty within the oil industry.



air bp-Jio announces clinching SpiceJet contract for refuelling international flights

air bp-Jio announced clinching SpiceJet contract for refuelling international flights at Gaya airport under the Haj-2023 schedule. Under the contract, air bp-Jio has refuelled about 50 special flights carrying Indian Haj pilgrims between India and Saudi Arabia from June to July 2023. In addition, air bp-Jio also refuelled special flights of IndiGo at Indore airport carrying Haj pilgrims apart from refuelling 35 daily schedule flights of IndiGo under an existing contract.



air bp-Jio fuels UAE Air Force Aerobatics aircrafts



The UAE Air Force Aerobatic Team aircrafts were on their way to Malaysian Air Show LIMA 2023 at Langkawi, Malaysia when they decided to make a stopover at Jaipur airport. As all were non-scheduled flights, air bp-Jio team coordinated with ground handler to understand the flying schedule and assessed the quantity required in each fuelling.

In a short time, we planned a seamless fuelling of the aircrafts without hampering the daily fuelling of 38 scheduled flights of IndiGo and Air India Group.

air bp-Jio achieves highest monthly ATF road loading in May 2023

air bp-Jio achieved the highest monthly Aviation Turbine Fuel (ATF) loading in May 2023 surpassing previous highest of May 2016. This was achieved in the difficult situation of two of the four loading bays of the road and railway loading facility in Jamnagar being under shutdown and one large tank being unavailable for use.

SNAPSHOTS



Two new additive dosing facilities in Telangana and Maharashtra



In line with our commitment to supplying 100% additivized fuel across the country, we are proud to share that Jio-bp has formally commissioned two more fully automated additive dosing facilities (ADF) at Manmad and Ghatkesar. The first TT (tank truck) was rolled out from Ghatkesar ADF on 27 April 2023 and from Manmad ADF on 12 May 2023. The Ghatkesar facility shall cater to the entire state of Telangana, covering nearly 35 retail outlets, and the Manmad facility shall cater to part of Maharashtra, covering nearly 21 retail outlets.



Jio-bp opens its 23rd CNG facility

Jio-bp has completed commissioning of its 23rd CNG facility in pan India. The latest one is in Maharashtra at Wada Mobility Station, and has been commissioned on 19 July 2023. It is the first facility in partnership with Gujarat Gas Limited.

Jio-bp
**AWARDS
RECOGNITIONS**
2023

MID-YEAR UPDATE

**British
Safety Council**
International
Safety Award
for Jio-bp

**IMAGES
Retail Award**
Most Admired
Retail Launch
Award for Wild
Bean Café

ASSOCHAM
Best Aviation
Fuel Provider
in India for
air bp-Jio

**Golden
Peacock**
Innovative Product
Service Award
2023 for
Jio-bp pulse

**Golden
Peacock**
Occupational
Health and Safety
Award for Jio-bp

SNAPSHOTS

Jio-bp Board Chairman, Sarthak Behuria visited Mobility Stations in Panipat wherein he interacted with the Mobility Station staff and also participated in tree plantation drive.



Choose our
high-performance
Petrol and Diesel
at market rate



Fuels with International
ACTIVE technology

Mobility station:



Mahadev Jadhav receiving Memento and certificate from COO



K. Anand receiving Memento and certificate from COO

GHIAL aviation fuel station (AFS) recently won two awards in the safety quiz conducted by GHIAL Safety Department. There were a total of four winners, out of which Jio-bp claimed two positions.



Jio-bp pulse in Kolkata

Trans-Connect customer meets were conducted with franchise partners in tier II and III cities.



bp Senior Vice President, Communication and External Affairs, Rachel Woods visits Navde Mobility Station





Tete - A- Tete
With

VINOD TAHILIANI

In an exclusive interview with our Chief Financial Officer, Vinod Tahiliani, we explore his leadership style, fitness mantra, lifestyle, favourite reads and much more.



How would you describe your leadership style?

Mostly, I am a participative leader who seeks to engage and involve the team. I aim to be flexible and adapt my leadership style to the needs of the situation. My constant endeavour is to genuinely listen to each and everyone in the team, understand the issues and have the right ideas to solve them.

Please share an important leadership lesson that you have learnt (and from whom)?

I have had the privilege of several good leaders in my career who have helped me to develop and grow as a leader. One important lesson is to remember that each one of us come to the office to do our best and add value to the company.

What are your views on time management?

Time management is an important skill to develop, as the demands on your time only

grow as you grow in the organisation. I focus on prioritising and spending my time on activities that add the most value. I encourage the use of automation for routine tasks, which will allow the team to have increased time for high value-adding activities.

What are your views on work-life balance and what do you like doing when you are not working?

Each one of us needs to define what work-life balance means for us individually and strive to achieve it. This is important to allow you to recharge your batteries. For me, it is important to have time to unwind with my family. We share how our day went, play board games, listen to music together, etc.

What is your fitness mantra?

Stay active and ensure that you make fitness a habit. I regularly do yoga and occasionally go for a swim or play a sport like badminton. I also keep energising my mind by solving cryptic crosswords and word-based puzzles, from Wordle to Duotrigordle (32 wordles simultaneously)!

What do you like to read?

I love reading and wish I had more time to read. I read a wide range of fiction, with Jeffrey Archer, Dan Brown, James

Clavell, and Ayn Rand among some of my favourites, as well as non-fiction books. I like physical books, not the Kindle versions.

I recently read my first graphic novel, People of the Indus, which uses illustrations to make history engaging and easy to understand.

What are your favourite movies or TV shows?

There are too many movies that I enjoyed, but 3 Idiots has a special place in my heart as it was shot at IIM Bangalore campus, my alma mater. I also enjoy watching plays on Broadway, with Phantom of the Opera and Lion King among my favourites.

What advice would you give to young professionals?

As per a verse by Ogden Nash:
"When I consider how my life is spent
I hardly ever repent!"

Live a full life with successes and failures; enjoy every moment so that you never repent!

I am not a movie buff but I love going to plays and music shows.



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